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# 2022 MEDIA KIT

THE DEFINITIVE RESOURCE FOR INDEPENDENT LIFESTYLE RETAILERS

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## inSight



## Lasting Exposure

As the editor and publisher of *InStore*, Canada's only magazine dedicated to the gift industry's vast range of independent retailers and the vendors that supply them, I'm proud that with this media kit we are entering our eighth year of publishing. Since

our launch issue, *InStore* has built a reputation for consistently capturing the hottest trends, coolest styles and newest products through compelling photography and engaging editorial. Four times a year, the industry's top vendors and hottest new suppliers partner with *InStore* to promote and launch their latest items. Each issue coincides with major buying cycles and every advertisement is strategically placed among our editorial to ensure maximum impact. Our unique approach to connecting with independent gift buyers ensures our advertising partners are able to open new accounts and drive sales among qualified buyers at very affordable rates.

*Erica Kirkland* Publisher & Editor

## Coast to Coast Coverage

*InStore* reaches retailers from coast to coast, in every province and territory. Ask your customers whether they receive the publication and you'll likely hear, "We look forward to reading each issue," and "It's such a valuable resource."

## Total Market Access

*InStore* is printed and mailed four times a year, providing suppliers with lasting exposure to 12,000 active and professional buyers. Our vast distribution network of independent store owners includes the following store types:

- Children
- Garden Centre
- Florist
- Hardware
- Home Décor
- Gift
- Kitchen
- Museum & Zoo
- Online
- Pharmacy
- Resort & Hotel
- Airport & Hospital
- Spa & Salon
- Stationery, Card & Book
- Apparel
- Jewellery

TERRITORIES 59 STORES
 WEST COAST: 4080 STORES
 ONTARIO: 5160 STORES
 QUEBEC:1680 STORES
 EAST COAST: 1080 STORES

#### CONTACT US

905-690-0492 www.instoremagazine.ca 103 Niska Drive Waterdown ON L8B 0M8

#### **PUBLISHER & EDITOR**

Erica Kirkland 905-690-0492 ekirkland@instoremagazine.ca

#### Issue Themes & Deadlines

	ISSUE & THEMES	PRODUCT FEATURES	EDITORIAL DEADLINE	AD BOOKING DEADLINE	AD MATERIAL DEADLINE	MAIL DATE
	WINTER 2022 Spring/ Summer	<ul> <li>Baby &amp; Kids Gift Guide</li> <li>Fashion &amp; Jewellery</li> <li>Home Décor Trends</li> <li>Outdoor Entertaining</li> <li>Bath &amp; Bodycare</li> <li>Candles &amp; Scented Products</li> </ul>	Nov 12, 2021	Nov 26, 2021	Dec 3, 2021	Early January
in T	SPRING 2022 Fall/ Winter	<ul> <li>Canadian-made</li> <li>Travel Accessories</li> <li>Entertaining Essentials</li> <li>Seasonal Sneak Peek</li> <li>Home Décor</li> <li>Candles</li> <li>Personal Care</li> </ul>	Feb 25, 2022	Mar 25, 2022	April 1, 2022	Late April
	SUMMER 2022 Winter Holidays	<ul> <li>Seasonal Décor</li> <li>Hostess Gifts</li> <li>Stocking Stuffers</li> <li>Baby &amp; Kids Gift Guide</li> <li>Holiday Décor</li> <li>Holiday Entertaining</li> <li>Fashion &amp; Jewellery</li> <li>Scents for the Season</li> </ul>	May 20, 2022	June 17, 2022	June 24, 2022	Late July
in the second seco	FALL 2022 Spring/ Summer	<ul> <li>Garden &amp; Outdoor Living</li> <li>Home Décor Trends</li> <li>Fashion &amp; Jewellery</li> <li>Entertaining</li> <li>Bath &amp; Bodycare</li> <li>Candles &amp; Scented Products</li> </ul>	Sept 9, 2022	Sept 30, 2022	Oct 7, 2022	Late October

## Put Your Product in the Spotlight

*InStore* encourages vendors to submit news and new products to be considered for editorial exposure. To be featured within our product-based articles, vendors must submit actual products for us to photograph. We do not accept supplied photography for these articles.

#### Submit Products

- Select a maximum of 10 small to medium-sized products. (Do not submit any bulky items or items requiring assembly.)
- 2. Package the items in one medium-sized box. Please avoid using packing peanuts or shredded paper.
- 3. Send the items to arrive by the deadline date to our offices at *103 Niska Drive, Waterdown ON L8B 0M8*
- 4. Include a completed <u>Editorial Submission Form</u> in the box along with product descriptions and prices for each item typed or handwritten on a single piece of paper.
- 5. Indicate on the form whether you require the items to be repackaged for return. (Note: InStore doesn't cover the cost of returning submitted samples.)

### Submit Press Releases

For placement in the news section of the magazine, please email press releases and high-resolution images to *ekirkland@instoremagazine.ca.* 

### Advertising

InStore provides our advertising partners with the most economical and effective way to connect with independent store owners in Canada's vast gift industry.

#### Ad Sizes & Rates

	1 X	2 X	4 X
Full Page	2600	2200	2000
Half Page	1800	1500	1300
Third Page	1300	1100	900
Quarter Page	1000	900	700

#### FREQUENCY DISCOUNTS

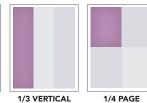
Improve your return on investment by reaching readers in each issue and decrease your advertising costs at the same time! With our frequency discounts, the more ads you place in a 12-month period, the less the cost of each ad becomes. For example, if you place just one full page ad, the price is \$2600. But if you place four ads in a year, the

### Artwork Specifications

Please submit your ad as a PDFx, .tiff, .psd or .ai file. Ensure all images are saved at 300 dpi, text is converted to outlines and colours converted to CMYK.

Full Page	<b>Bleed:</b> 9.25" W x 11" H <b>Trim:</b> 9" W x 10.75"H <b>Live area:</b> 8.5" W x 10.25" H			
Half Page Horizontal	7.5″ W x 4.5″ H			
Half Page Vertical	3.5635" W x 9.25" H			
Third Page	2.2917" W x 9.25" H			
Quarter Page	3.5" W x 4.5" H			





#### Submitting Artwork

Please ensure your files conform to our sizes and artwork specifications before either emailing directly to Tina Nicholl (*tina@instoremagazine.ca*) or uploading to our FTP site (instoremagazine.loadingdock.ca). No password required.

#### Ad Placement

InStore's priority is to craft a pleasing flow of advertisements and editorial which aims to engage the reader from the front cover to the very last page. Unless a guaranteed position or placement is purchased and paid for, the placement of ads is at the discretion of the publisher. At this time, all our premium positions (i.e. inside front cover, opposite table of contents, etc.) are reserved. Please email Erica Kirkland at ekirkland@instoremagazine.ca to have your company added to the wait list for a premium position.

#### **Creative Services**

No graphic designer? No problem! Contact us to learn about our extremely affordable graphic design services.

#### Outserts

Polybag or insert your brochure, catalogue or postcard with InStore. A limited number of positions are available in each issue. Rates start at \$2900 which includes postage. The maximum weight per piece is 30 grams.

## **CONTACT US!**

#### **EDITORIAL & ADVERTISING SALES**

#### Erica Kirkland

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#### **ADVERTISING** MATERIAL

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